



Government of the Virgin Islands  
of the United States

Department of Licensing and Consumer Affairs

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**DLCA CONSUMER TIPS**

The Department of Licensing and Consumer Affairs (DLCA) is pleased to release consumer friendly tips that should be taken into consideration when buying a new car.

**Consumer tips for buying a new car:**

- Do your research first and compare vehicles. Four key resources that offer vehicle performance, service and safety information are: Consumer Reports ([www.consumerreports.org](http://www.consumerreports.org)), Motor Trend ([www.motortrend.com](http://www.motortrend.com)), Car and Driver ([www.caranddriver.com](http://www.caranddriver.com)), Edmunds automotive books and network ([www.edmunds.com](http://www.edmunds.com)), and [www.where-can-i-buy-a-car-online.com](http://www.where-can-i-buy-a-car-online.com).
- Find out if the manufacturer is offering rebates that will lower the cost.
- Get price quotes from several dealers. Find out if the amounts quoted are the prices before or after rebates are deducted.
- Take a test drive. Drive at different speeds and check for smooth right and left turns. On a straight stretch, make sure the vehicle doesn't pull to one side or the other.
- Handle trade-ins and financing separately from your purchase to get the best deal on each.
- Get a written price quote before you talk about a trade-in or dealer financing.

**CONSUMER TIPS**



*"Serving Businesses and Assisting, Educating & Protecting Consumers"*